

# CMN MOMENTUM EVENT

The International Catholic Conference & Trade Show Event

# Exhibitor Media Kit for Booth Planning, Advertising & Marketing

For nearly 35 years CMN has helped Catholic businesses and ministries maximize the impact of their mission by offering the premiere event...

Where the ministry-minded Catholics FIND, CONNECT, and NETWORK!

# We invite you to be part of the **Catholic Marketing Network annual Trade Show and Conference** event.

This gathering, that brings together organizations who serve the needs of Catholics, is now known as the **CMN MOMENTUM Event**. It is an utterly unique experience. There is no other event that provides such practical synergy for both lay and religious Catholic apostolates, businesses, and professionals. Our event is the place where Catholic retailers, distributors, and ministries connect in person to offer new products and publications, and to deepen relationships with supplier partners and various Catholic Media outlets.

The mission of Catholic Marketing Network is broadening. We are now responding to the urgent need for marketing, business development training, and networking connectivity for Catholic businesses, ministries, non-profits, and professionals. We are honored to become the go-to for marketing, networking and business development for Catholic organizations.

**Participation as an exhibitor, sponsor, or an advertiser with the CMN MOMENTUM Event requires an active CMN C-Level Membership - \$399. Please include this in your promotional & exhibitor budget considerations.** The blessing is that a CMN membership provides 24/7 year-round benefits in addition to exhibiting, sponsoring, and advertising at our annual live event. Plus, even if you are not able to exhibit with us, as a C-Level member, you can still take advantage of the opportunity to advertise in our MOMENTUM Event Program.

Get in touch with Silvia Osong: <a href="mailto:sosong@catholicmarketing.com">sosong@catholicmarketing.com</a>, CMN Executive Director, or Cathy Gilmore: <a href="mailto:cgilmore@catholicmarketing.com">cgilmore@catholicmarketing.com</a>, CMN Marketing & Communications, if you would like to know more about being a CMN event sponsor. The end of this booklet has forms to reserve exhibit booth space and to participate in select promotional opportunities. Call the CMN office to check on the availability of the various sponsorships.

So, browse through this CMN EXHIBITOR MEDIA KIT for the booth planning, advertising, and marketing information to make your exhibitor experience one that builds tremendous **momentum** for your business or ministry. Contact us if you have any questions.

We are happy to help!

The CMN Team

Visit: www.CatholicMarketing.com

Mail: P.O. Box 610465 Dallas, Texas 75261

Email: <u>info@catholicmarketing.com</u>

Call: 800 - 506 - 6333

### **CMN MOMENTUM EXPO HALL SCHEDULE**

TUESDAY July 27, 2021

8AM - 11PM Exhibitor Set Up

4PM - 8PM Early Bird Selling/Shopping (Wholesale)

WEDNESDAY July 28, 2021

9AM - 5PM Expo Hall (Wholesale) open till 5PM

THURSDAY July 29, 2021

9AM - 5PM **Expo Hall (Wholesale**) open till 5PM 1PM - 5PM **CMN Sample Sale (Wholesale + Retail)** 

5PM - 11PM Breakdown

## **Expo Hall Booth Reservations**

MOMENTUM Booth Sizes/Prices:	Size	Price
(Larger Custom Sizes priced upon request)		
	6 x 10 Booth	\$ 695.00
	10 x 10 Booth	\$ 1,295.00
	10 x 20 Booth	\$ 2,590.00
	20 x 20 Booth	\$ 5,180.00

### **CMN Exhibitor Promotional Opportunities**

#### **Booth Happenings**

**FREE** listing printed in the CMN MOMENTUM Event Program and exposure on the CMN Event APP. Are you giving away coffee or treats? Doing a raffle? Having a book signing? (For a book signing or other special give-away as an *advertised* Booth Happening,

exhibitors are **not allowed to limit** the give-away just to retailers. Exhibitors can always give free promotional copies away selectively to retailer attendees, or others, on an individual basis.) Submit your Booth Happenings to CMN by 45 days prior to the event date to be included in the program. Limit of 150 characters including spaces. Longer information about specials will not be included in the program.

Email Booth Happenings to; sosong@catholicmarketing.com

#### **Show Specials**

Event-only exhibitor offers or discounts especially geared for CMN retail member attendees.

Listings of Show Specials are included for **FREE** in the CMN Momentum Event Program and given **FREE** exposure on the CMN event APP. Show Special information needs to be received by CMN by 45 days prior to the event date to be included in the event program. Limit of 150 characters including spaces. Longer information about specials will not be included in the program.

Email Show Specials to; sosong@catholicmarketing.com

#### **CMN MOMENTUM Event Bag Inserts**

1000 copies or samples—One copy must be provided for approval. The shipment of items/cards needs to be received at CMN drayage warehouse two weeks prior to the event date. Anything arriving after the deadline, will be placed in central location near the CMN MOMENTUM registration area for attendees to put in their bag themselves. **Cost**: \$300 per insert.

Mail Bag Inserts to drayage warehouse and address it as shown below:

CMN Registration Desk - Bag Inserts
SourceOne Events
160 Eisenhower Lane N.
Lombard IL 60148

#### **CMN Event Program Advertising**

Full color, high quality publication to publicize CMN event activities, exhibitors, products, services, ministries, speakers, and members. Distributed at the CMN MOMENTUM International Catholic Trade Show & Conference. Additional printed copies mailed in early September following the event.

#### **Circulation**

Mailed to over 3,200 Catholic Entrepreneurs, Retailers, Leaders and Influencers (Media, Ministries, Distributors, Publishers, Suppliers, and Personalities) Digitized catalog link is viewable 24/7 on-line following the event. Electronic catalog is eblast to over 6,000 email addresses. Includes cross-posting on CMN Social Media Sites.

#### **Print Advertisement Rates For CMN Trade Show Program and Christmas Catalog Magazine**

Advertisement Type, Location, and Dimensions	Pricing
Back Cover (with bleed 5.5" w x 8.5" h) (Sold)	\$1,750.00
Inside Front Cover (with bleed 5.5" w x 8.5" h)	\$1,500.00
Inside Back Cover (with bleed 5.5" w x 8.5" h)	\$1,500.00
Center Spread (2-pages) (with bleed 5.5" w x 8.5" h ea.) (Sold)	\$2,850.00
Full Page (with bleed 5.5" w x 8.5" h)	\$1,200.00
Half Page (Horizontal only - with bleed 5.5" w x 4.125" h)	\$700.00
Small Ad (Vertical only - with bleed 2.5" w x 4.5" h)	\$300.00

**CMN ADVERTISING SPECIFICATIONS:** All images and text must be kept a minimum of one-quarter inch (1/4") from all four inside edges of the ad (using the standard ad dimensions above.) No RGB formats please, must be in CMYK color. CMN Requires a minimum resolution of 300 dpi on all images. Print-ready ads must be submitted electronically. All fonts and images attached or a PDF with all fonts and images em- bedded. Back Cover: 1/4" bleed on the left and right side, along with 1/8" bleed for the bottom. No bleed at the top is needed. Small Ads: Advertiser provides CMN the following elements: Title, Price, maximum of 100 characters of copy for a description, Contact Information, and High-Res Image. CMN Graphic Designer will layout ad for the print publication.

### CMN GENERAL EVENT SPONSORSHIP OPPORTUNITIES

**EXHIBITOR LOUNGE SPONSORSHIP:** Your organization can offer exhibitors a relaxing space to get something to eat and refresh during a long exhibit hall day. Sponsorship includes signing and exposure on CMN event app. **CMN Exhibitor Lounge Sponsorship:** \$1,500

**EVENT BAG SPONSORSHIP:** Feature your brand or message on 1000 custom CMN Event bags. Get exposure as these bags are used in and out of the expo hall, carried throughout the hotel venue, and brought through airports as attendees and exhibitors travel home. **CMN Event Bag Sponsorship:** \$2,000 (Limit 2)

**SNACK SPONSORSHIP:** As snack sponsor you will foster goodwill and brand awareness as you provide for a small team of friendly young people to roam the CMN expo hall passing out snacks and treats. This can include, co-branded with your logo, CMN t-shirts on the members of the MOMENTUM snack squad. **CMN Snack Sponsorship:** \$1,200

**LANYARD SPONSORSHIP:** This CMN sponsor receives brand exposure on the lanyard holding the name badge worn by every CMN MOMENTUM Event Exhibitor and Attendee. **CMN Lanyard Sponsorship:** \$2,000

SIGNAGE SPONSORSHIP Name or logo included on all CMN Event Directional Signs. CMN Signage Sponsorship: \$1,000

**FLORAL SPONSORSHIP:** To provide beautiful flowers for MOMENTUM liturgies, and Adoration Chapel. Includes exposure & acknowledgement on the CMN event app. **CMN Floral Sponsorship:** \$500

#### **CMN MOMENTUM RECEPTION AUTHOR/ARTISAN Meet & Greet Sponsorship**

This is the Wednesday evening Reception, where both exhibitors and attendees mingle with a cocktail and some light appetizers. It is the opportunity for ministries, publishers, authors and artists to make a personal connection with those who will experience, enjoy, and advocate for their work. This event will also include parish leaders and DREs participating in the Catholic Brain Institute Event occurring in conjunction with MOMENTUM 2020.

**Welcome Reception Hosting Sponsorship**: This is an opportunity for an organization to build good will, exposure and brand recognition. The Welcome Reception host sponsor is given a podium opportunity to officially welcome everyone to the CMN MOMENTUM Event, show a 1-minute video ad, give a short inspirational address, and briefly acquaint everyone with their featured products or brand. Sponsor receives name recognition on signage, CMN event app and exposure in event e-blasts and CMN social media.

**Welcome Reception Co-Sponsorship**: This is an opportunity for an organization to build good will, exposure and brand recognition in a more modest way. Includes a 1-minute video ad shown during the Welcome Reception that is introduced by the Host sponsor, plus name recognition on signage, CMN event app and exposure in event e-blasts and CMN social media.

**Author/Artisan Meet & Greet Table Sponsor -** Requires at least 150 books/art pieces to be given away. \*\*Books must be vetted by the Catholic Writers Guild or have an Imprimatur

Welcome Reception Hosting Sponsor: \$4,000 Welcome Reception Co-Sponsor: \$1,000

**Author Meet & Greet Table Sponsorship Cost**: \$300 per author/ Artisan - Limit: 14 tables.

Contact us for information about Premiere and Networking/Food & Drink Sponsorship opportunities.

#### **Examples include:**

- Tuesday Business & Ministry Seminar
- Tuesday Exclusive Exhibitor Connection Opportunities
- Movie Night/s
- Wednesday Reception
- Thursday Breakfast
- and more

For Premiere and Food & Drink Sponsorships, contact CMN Event Coordinator and Communications Specialist: Cathy Gilmore at Cgilmore@catholicmarketing.com

## **CMN MOMENTUM Event Exhibitor Booth Contract**

Company Name:	Company Website:
Primary Contact:	Primary Contact Direct Phone:
Primary Contact Direct Email:	_
General Company Contact Email:	Public Company Phone:
Company Mailing Address:	
Supplier Membership Number:  (To locate CMN Membership Number / Expiration Date, go to https://	Expires*:
(To locate CMN Membership Number / Expiration Date, go to https://	//catholicmarketingnetwork.wildapricot.org/Sys/Login)
First Time Exhibitor: YES or NO (Circle one)	
Location Preference:	
Quantity: 6' X 10' EXHIBIT BOOTH(S) @ \$ 695.00 each Boo	
Quantity: 10' X 10' EXHIBIT BOOTH(S) @ \$1,295.00 each Bo	
Quantity: 10' X 20' EXHIBIT BOOTH(S) @ \$2,590.00 each Bo	
Quantity: 20' X 20' EXHIBIT BOOTH(S) @ \$5,180.00 each Bo	oth # (s):
Quantity: CMN C-Level Corporate & Supplier Level Membersh	ip @ \$399.00
a trash can & Dooth signage. Two Exhibitor Staff Registrations Advertising and other show events are not included in the booth ren Shipping of products to and from the show are the responsibility of the shown are the shown are the shown are the responsibility of the shown are	n each side and 8' in the back). Each booth includes one skirted 6 ft. table, two chairs are included with each 6 x 10 booth space. Four for each 10 X 10 booth space. tal fee. Electricity and other display items must be arranged through the venue. he exhibitor. Exhibitor Decorator Package containing details and recommended and deposit retained. *ALL Supplier Memberships must be active at the time of the
TOTAL CMN MOMENTUM Exhibitor Order	\$
Required deposit to hold your booth: 50% of booth fee total DUE No	OW. Balance due date: June 3, 2021

#### **2021** Booth Payment and Refund Policy

<u>PAYMENT</u>: Required deposit to hold a booth – 50% of booth fee total DUE NOW. Balance of the fee is due by June 3rd, 2021. Please make your check payable to: **Catholic Marketing Network** and mail to: CMN, P.O. Box 610465, Dallas, Texas 75261. To arrange to pay with a credit card, *please contact Silvia Osong at 800-533-7083 or email sosong@catholicmarketing.com*.

<u>REFUNDS:</u> Due to the many unknowns/uncertainties as a result of the Covid-19 pandemic, should we cancel our event, upon request, exhibitors will receive a FULL REFUND of deposit or monies for exhibition space leased. Exhibitors can also request a full refund if they do not feel safe and wish to cancel participation due to the risk of Covid-19 exposure. Lastly, if our event is cancelled, or if an exhibitor decides not to participate, exhibitors will have the option to receive full credit for funds paid towards next year's 2022 event or other future CMN events.

# **CMN Event Program & Christmas Catalog Advertising Order**

Company Name:		Phone:		
Primary Contact:		Contact Email:		
	gram - Christmas Catalog	(Check the box in th		
***Members who order ads in both the CMN Event P		talog at the same time r		
Advertisement Type, Location, and	Dimensions		Pricing	
□ Back Cover - □ EVENT PROGRAM / □ (	CHRISTMAS CATALOG		\$1,750.00	
☐ Inside Front Cover - ☐ EVENT PROGRA	AM / 🔼 CHRISTMAS CATALOG		\$1,500.00	
☐ Inside Back Cover - ☐ EVENT PROGRAM	M / 🔲 CHRISTMAS CATALOG		\$1,500.00	
☐ Center Spread (2-pages) - ☐ EVENT PROGRAM / ☐ CHRISTMAS CATALOG		\$2,850.00		
□ Full Page - □ EVENT PROGRAM / □ CHRISTMAS CATALOG		\$1,200.00		
□ Half Page (Horizontal only) - □ EVENT PROGRAM / □ CHRISTMAS CATALOG		\$700.00		
Small Ad (Vertical only) -  EVENT PF	ROGRAM / 🔲 CHRISTMAS CAT	ALOG	\$300.00	
TOTAL COST		\$		
TERMS AND CONDITIONS: Cancellations or changes on advertising are not accereceived. Invoice for advertising package will be sent on date of criteria outlined on Media Specifications page.		, , ,		
Catholic Marketing Network will not be liable for typo provided. Submitting an Insertion Order is construed constitutes a contract. All contracts are conditional of All advertising placed in the 2021 CMN Trade Show Fradvertising must be relevant to the topic of serving the Magisterium of the Catholic Church.	d as an acceptance of all published on strikes, fires, acts of God or any Program is based on rates in effec	d rates and conditions a y cause not subject to th tt on issue date; no prev	nd such order when accepted by ne control of CMN. rious rate discounts will apply. A	CMN II
**Purchase Authorization**				
I hereby authorize this purchase of Advertising Network.	and agree to abide by the ger	neral terms and provis	sions, provided by Catholic M	arketin
Authorized Signature:	Date	Amount Paid	\$	
CMN Acceptance Signature:	Date			

# CMN MOMENTUM Author/Artist Meet & Greet Agreement Wednesday July 28, 6PM to 7PM

Sponsor Organization Name:		Phone:	
Primary Contact:		Contact Email:	
(For Books): Date of CWG Approva Title of book or featured art:		· <del>-</del>	
Author, Artist, or Business Represe	entative name to put on signs:		-
Event Participation Table @ \$ 300.	00 each		
*ALL CMN Sponsor organization members	hips must be active at the time of t	he event.	
TOTAL EVENING EVENT PARTICIPATION C Required deposit to hold your table – 50%			
Event Participation Payment an Required deposit to hold your table – 50% Please make your check payable to: Catho To arrange to pay with a credit card, pleas 50% of monies or deposit received are ref notice). No refunds will be made for cancellations of	o of table fee total DUE NOW. Balan olic Marketing Network and mail to: se contact Silvia Osong at 800-533- fundable if written cancellation is re	CMN, P.O. Box 610465, Dallas, Te 7083 or sosong@catholicmarketin- ceived at the CMN offices by April	exas 75261. g.com
**Purchase Authorization** I hereby authorize this purchase of event Marketing Network.	table space and agree to abide by t	the general terms and provisions, p	provided by Catholic
Authorized Signature:	Date:	Billing Amount	::
CMN Acceptance Signature:	Date:		

\*Please retain a copy for your records.

## **2020 CMN Trade Show Bag Insert Agreement**

Company Name:	Phone	:
Primary Contact: Contact Email:		ct Email:
Quantity:Bag Insert @ \$	300.00 per insert / Name of Insert:	
*ALL CMN sponsor organization memberships (	nust be active at the time of the show.	
TOTAL BAG INSERT COST Payment DUE NOW		\$
card, please contact Silvia Osong at 800-53	nt. c Marketing Network and mail to: CMN, P.O. 3-7083 or sosong@catholicmarketing.com	Box 610465, Dallas, Texas <b>75261.</b> To arrange to pay with a credit by May 15th to be included in this year's trade show bag
**Purchase Authorization**		
I hereby authorize this purchase of trade show by	pag insert participation and agree to abide by the	general terms and provisions, provided by Catholic Marketing Network
Authorized Signature:	Date:	Billing Amount:
CMN Acceptance Signature:	Date:	
*Please retain a copy for your records		